



MTR NEWS

Issue 05.

September 2022



Hello everyone! This last month seems to have flown by. Holiday season now feels as though it has come to an end. I hope that you all had some time where you were able to recharge, whether that be traveling, time spent with family and friends or simply waking up at lunchtime and doing absolutely nothing!

The nights may have started closing in earlier and the temperature has started to drop, but it seems like things are just getting warmed up here as we have seen another huge lift in traded in devices as well as some very impressive numbers going out the door.

It feels as though the industry, and our business are going through some changes at the moment. The explosion of the Back-market platform has massively disrupted and shifted the way that companies are selling direct to consumer. Also, we have seen a significant drop off in the demands for refurbished products as insurance companies and other B2B customers start to lean towards graded devices for replacements.

When changes like this occur, as they will in any business, across any industry, it will bring with it an array of opportunities. More

than ever, it is so important that we ride through this wave of change together as a single unit. Roles and tasks may vary but our goal remains the same. That goal can only be fully reached with the buy in and efforts of every single one of you. I see it first-hand every day, the passion and hard work that people are putting into their roles and that is why I know we will succeed and make the most of the opportunities as they present themselves to us.

On a lighter note, it was so much fun and so inspiring seeing so many of you getting involved in the Ride to Almo challenge for Mental Health UK. You should all be proud of your contribution.

I'm really looking forward to Fright Night on the 8th and hope to see as many of you there as possible. Massive shout out to Steve Sav for organising these events, I have seen the amount of work that goes into the planning and logistics for these days out. Us lucky ones just turn up and enjoy on the day. We are all lucky to have you!

With so much change on the agenda, I will leave you with a quote from Socrates.

"The secret of change is to focus all of your energy, not on fighting the old, but on building the new."

I look forward to seeing what we can build together. Big love

Behind the scenes

Thorpe Park Team Event

Everything is booked! Saturday 8th October, Coach is leaving the office at 10am and then leaving Thorpe Park at 7pm. If you previously said you were not coming and now want to please let Steve know. steve.savill@mtr.co.uk

Mobile Industry Awards

We have been nominated for 'Best Repair Service' at the Mobile Industry Awards 2022. Another great achievement by the team.

Mental Health UK

World Mental Health Day is Monday 10th October. The theme for this year, is 'making mental health and wellbeing for all a global priority' and we're asking you to look after 'Number 1' when it comes to your mental health.

Tough Mudder

Dom, Lubo, Ben, James, Peter and David all took part in Tough Mudder 10km this past weekend raising over £1000 for Mental Health UK.

Great effort from all that were involved.

Pool League

Its getting interesting! More players are starting to play their games. 100 games have been played already with Mark holding onto a 6 point lead at the top of the table.

MTR Running Club

Every Monday after work a group of us go running/walking. All abilities are welcome.

If interested let Ben Hodgson know. (ben@mtr.co.uk)

Fantasy Premier League

Its been a funny season so far in the Premier League, Shock results and underachieving teams have made for an interesting couple of weeks in FPL.

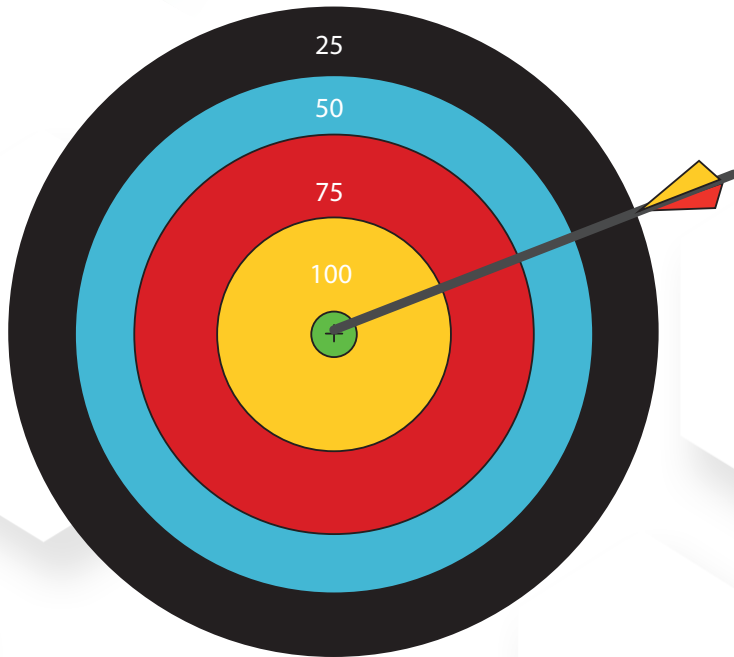
Welcome

Welcome to the MTR team Aron, Craig, Honor, Tyler, Jamie and Kadir who have all joined in the last month. Also welcome to Stephen Maxwell who has joined us as an Executive Director-Technology Services and Rod McCarthy who has taken the role of Managing Director at Exertis, James and MTR now fall under his direction so we hope to be seeing more of him in the near future.

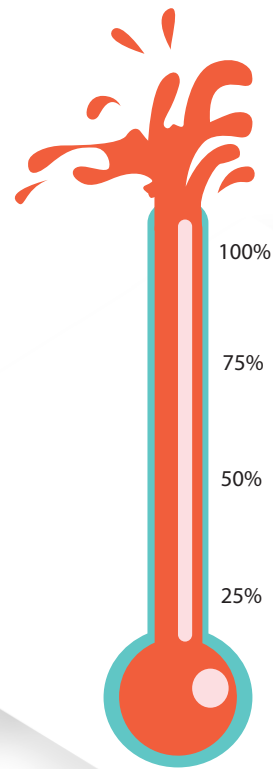
Are you involved in any fund raising or charity events? Please share this with us to publish here



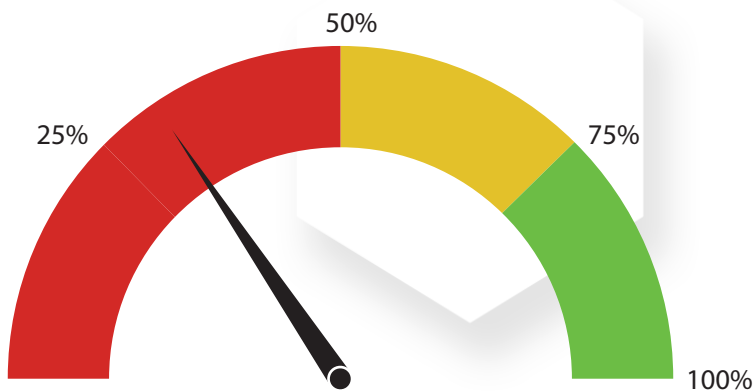
MTR



Staging achieved budget for August, meeting tight deadlines for contracted devices.



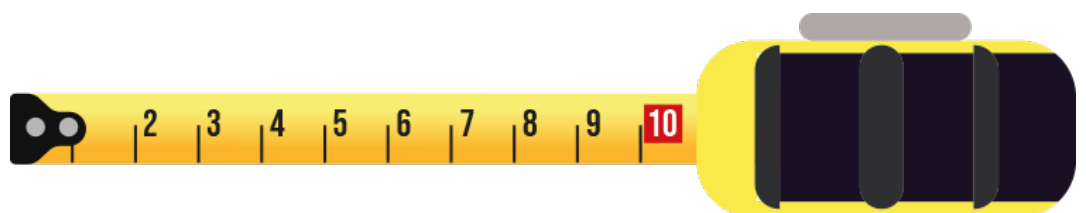
Enterprise hit 140% of targets this month



Refurb reached 33% of projected targets due to a limited market, but helped the business to achieve targets in other areas



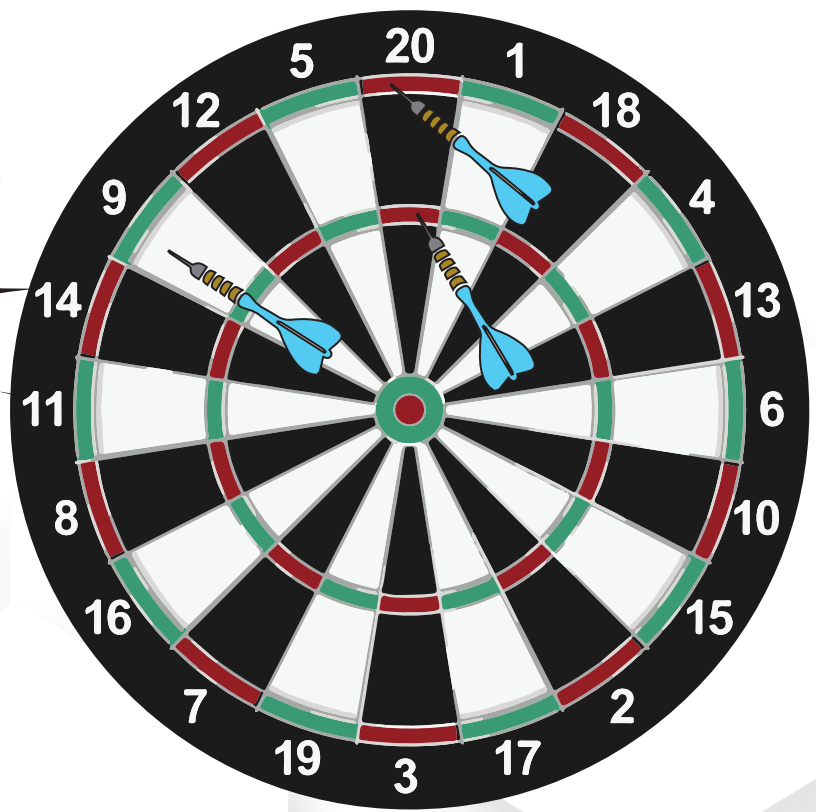
Sales achieved 13% over targets for August



Quality control team hit their targets again this month

* All figures are from August 2022

TARGETS



4Gadgets hit 109% of targets for August



17547

Buy-Back-Hub processed
17547 devices in August



✓ Verified

I ordered a refurbished samsung tablet...

I ordered a refurbished samsung tablet S3 . A very well packaged tablet duly arrived but after some basic usage I decided it was not suitable for me. I sent the tablet back to 4g who were very helpful and subsequently received a full refund. Excellent service and would use 4g again.

ER
1926 - 2022

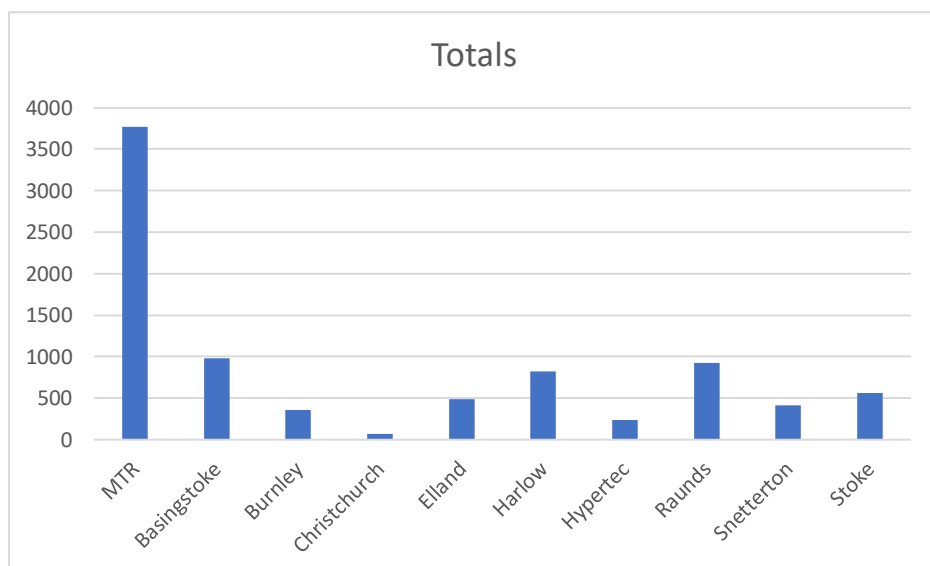




MTR Top Performers

Erzsebet Schmidl 550.5 miles

Perry Kennard 532.5 miles



MTR Milestone Records

Erzsebet Schmidl 7.6 miles 15 min Lubomir Teres 8.5 miles

Erzsebet Schmidl 9.9 miles 20 min Lubomir Teres 11.3 miles

Paulina Pskiet 14.5 miles 30 min Lubomir Teres 16.9 miles

Erzsebet Schmidl 20.8 miles 45 min Perry Kennard 23.2 miles

Erzsebet Schmidl 29.1 miles 1 hour Perry Kennard 31.5 miles

**Forward Together
for Mental Health**



MTR pool league

The league is well underway, 90+ games have been played so far with the leader changing hands on numerous occasions.

Ben and Mark are within a point at the top with Chris and Steve close behind.

Tournament winner Dan sits in 8th but still has a 10 game advantage on top place which will make things very interesting.

	Name ▾	Played ▾	Win ▾	Lose ▾	Points ▾	PPG ▾
1	Ben Hodgson	19	12	7	43	2.3
2	Mark Healy	18	12	6	42	2.3
3	Chris Lawrence	15	12	3	39	2.6
4	Steven Savill	19	10	9	39	2.1
5	Dom Ferro	20	7	13	34	1.7
6	Lubo Teres	13	9	4	31	2.4
7	Alex Tabacaru	14	7	7	28	2.0
8	Daniel Donnelly	9	8	1	25	2.8
9	Sam Corderoy	16	4	12	24	1.5
10	Perry Kennard	15	1	14	17	1.1
11	Liam Wren	5	4	1	13	2.6
12	Jon Loveday	6	3	3	12	2.0
13	Vicky Wood	4	1	3	6	1.5
14	Stefan Preda	3	1	2	5	1.7
15	Pietro Correnti	2	0	2	2	1.0
16	David Ansell	1	0	1	1	1.0
17	Daniel Argones	1	0	1	1	1.0
18	Jes Camp-Shonibare	1	0	1	1	1.0
19	Henal Radia	1	0	1	1	1.0
20	Vane Bagalovski	0	0	0	0	0.0
21	Liwa Belghaj	0	0	0	0	0.0
22	Jordan Cook	0	0	0	0	0.0
23	Marcin Dziewiecki	0	0	0	0	0.0
24	Andy Douglass	0	0	0	0	0.0
25	Matt Fitzgerald	0	0	0	0	0.0
26	James Goddard	0	0	0	0	0.0
27	Leon Haylett	0	0	0	0	0.0
28	Jarod Strevens	0	0	0	0	0.0

*Table accurate as of 14/09/2022

FANTASY PREMIER LEAGUE



SEPTEMBER UPDATE

Top scorer for Game Week 6: Invincibles XI - David Ansell 84pts

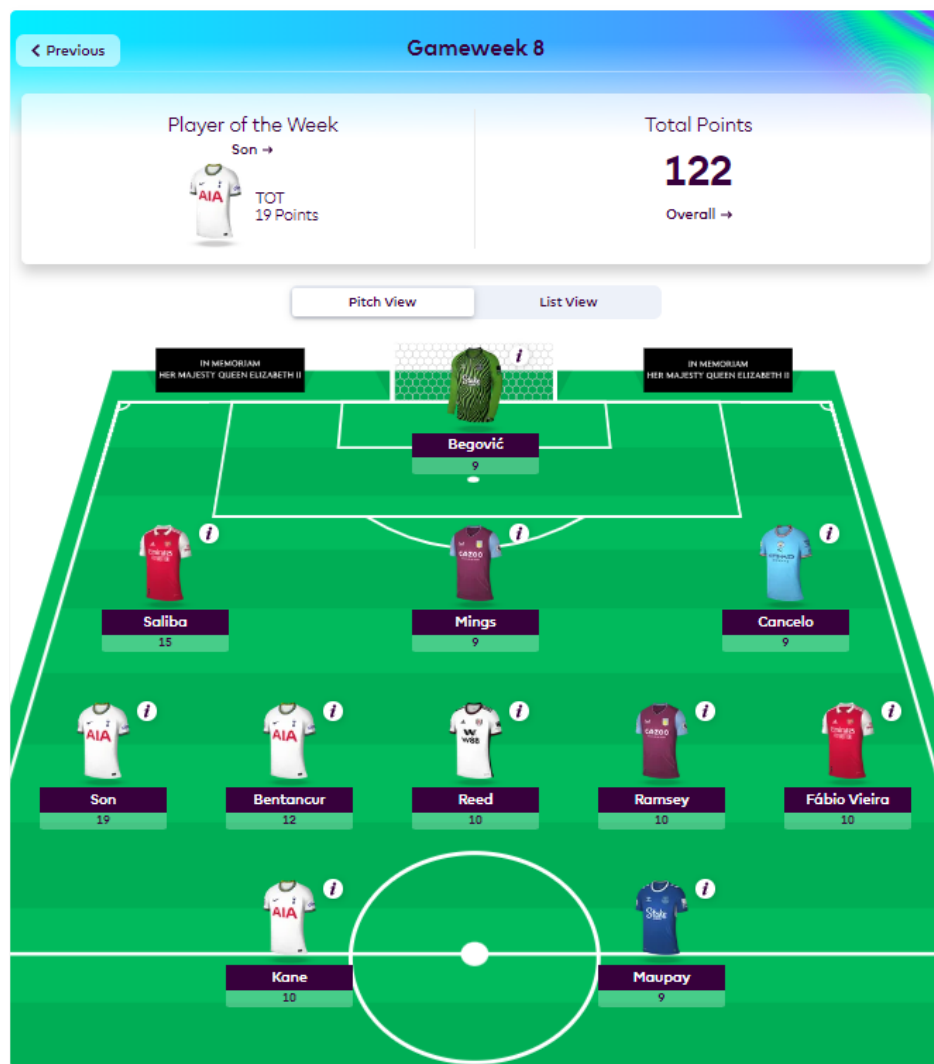
Top scorer for Game Week 7: Postponed

Top scorer for Game Week 8: Lubo FC - Lubomir Teres 79pts

Rank	Team & Manager	GW	TOT
1	Lubo FC Lubomir Teres	79	463
2	Cookies XI Jordan Cook	78	458
3	Invincibles XI David Ansell	62	455
4	Slug FC Andy Douglass	51	431
5	Bolt Eye Wanderers Jonathan Loveday	37	418
6	Pure Vibes FC Robin Gibbs	49	411
7	cordys11 Sam Corderoy	62	411
8	Florentina Turner Matt Fitzgerald	43	410
9	Hodgsons Heroes Benjamin Hodgson	59	408
10	Little Ju's XI Julia Corderoy	52	397
11	Conte's Wonderland Domenico Ferro	58	389
12	Sonside Rakim Moore	49	386
13	Nile FC Sami Norine	68	384
14	PLAYAS Taylor Minton	53	380
15	Heung like a Horse Steven Savill	64	377
16	Swinn FC Billy Swinn	77	375
17	6Times Henal Radia	30	368
18	Wren FC Liam Wren	54	282

Team of the Week

League Code: jprrvk



Sweepstake closes end of October so get your fiver in ASAP if you want to join

Outstanding performers

Big thank you to the refurb team who over the last few months have helped out in numerous areas of the business.

Entire Sales team for again smashing the targets for the month, keep up the good work.

Enterprise team for going 40% above targets for the month. Also taking on additional repair volume to support Samsungs repair network.

Bence Hives, an outstanding performance throughout his duration of employment, who has recently left for Uni.

BIRTHDAYS OCTOBER

Sylwia Zajac - 3rd

Leon Haylett - 6th

Rakim Moore - 10th

Mihaly Pap - 12th

Chris Chamberlain - 13th

Perry Kennard - 16th

Karolina Grackowska - 17th

James Goddard - 18th

Samantha Scott - 24th

Liwa Belghaj - 28th

Marius Podareanu - 28th



Just 4 Fun

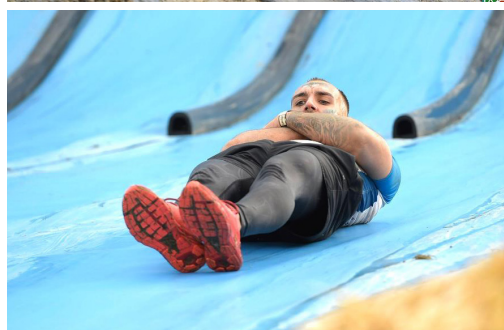
Why did the photo go to Jail?

Because it was framed

Me thinking about lunch 2 minutes
after arriving at work...

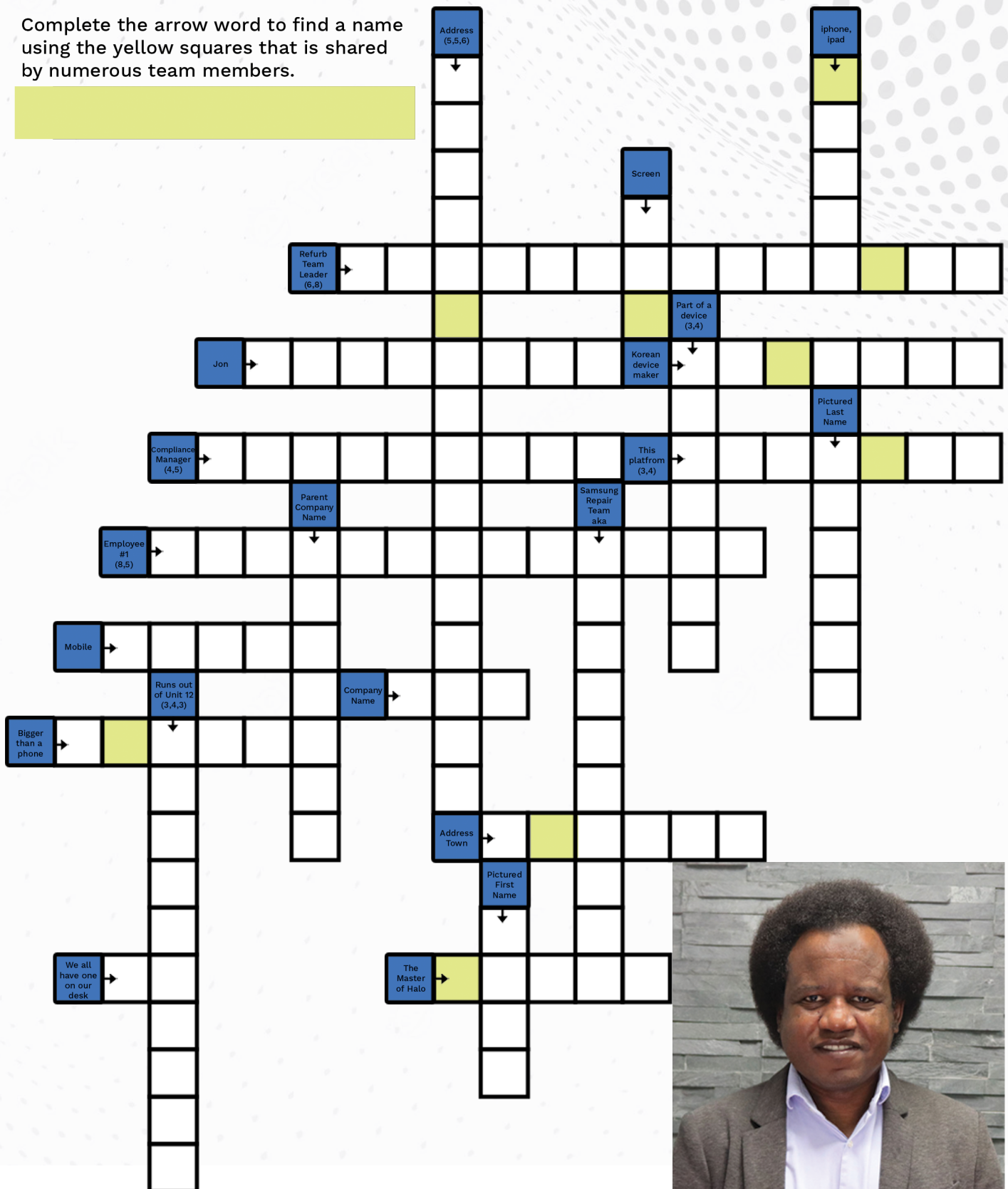


"It is always the simple that
produces the marvelous"
- Amelia Barr



MTR ARROW WORD

Complete the arrow word to find a name using the yellow squares that is shared by numerous team members.



Please send any inspirational photos, quotes, jokes, memes or any other content you would like to see included in the newsletter to steve.savill@mtr.co.uk

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arrowword answer - Magdalena